



Mirandola Biomedical District











Italian Facts & Figures

Fonte: elaborazioni CSA su dafi PRI 2012

TABELLA 3 – IMPRESE DEL SETTORE: NUMERO, DIPENDENTI E FATTURATO PER COMPARTO

| Comparto | Imprese | | Dipendenti | | Fatturato (mil. euro) | | |
|-----------------------------|---------|-------|------------|-------|-----------------------|-------|---------|
| | N | % | N | % | % | Media | Mediana |
| Attrezzature tecniche | 219 | 7,2 | 3.934 | 7,3 | 5,4 | 4,5 | 1,8 |
| Biomedicale | 1.337 | 44,2 | 22.375 | 41,6 | 43,7 | 5,9 | 1,2 |
| Biomedicale strumentale | 747 | 24,7 | 9.117 | 16,9 | 15,0 | 3,6 | 1,0 |
| Borderline | 104 | 3,4 | 2.968 | 5,5 | 5,5 | 9,6 | 2,3 |
| Diagnostica in vitro | 243 | 8,0 | 6.406 | 11,9 | 16,0 | 12,1 | 1,5 |
| Elettromedicale diagnostico | 179 | 5,9 | 3.808 | 7,1 | 8,1 | 8,3 | 1,7 |
| Servizi e software | 164 | 5,4 | 4.610 | 8,6 | 5,3 | 5,8 | 0,5 |
| n.d. | 32 | 1,1 | 614 | 1,1 | 1,0 | 5,5 | 2,4 |
| Totale | 3.025 | 100,0 | 53.832 | 100,0 | 100,0 | 6,0 | 1,2 |

Fonte: elaborazioni CSA su dati PRI 2012

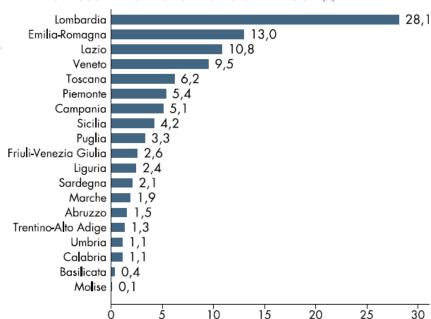


GRAFICO 6 - IMPRESE DEL SETTORE: DISTRIBUZIONE PER REGIONE (%)



COSTRUIAMO INSIEME IL FUTURO



Mirandola Biomedical District

- Mirandola biomedical district is a Compound of Companies specifically focused on the production of medical devices, such as medical equipment and disposable devices in many therapeutical areas, such as Haemodialysis, Infusion and Transfusion, Heart surgery, Enteral and Parenteral Nutrition, Continuous Renal Replacement, Anesthesia, Oncology, Gynecology....
- The beginning of the industrial hystory started in the late 60s, the district hugely developed in the 80s and 90s. Positive economical trend and competence concentration attracted several multinational and global companies to invest in the area mailny through acquisition (but also "de novo").



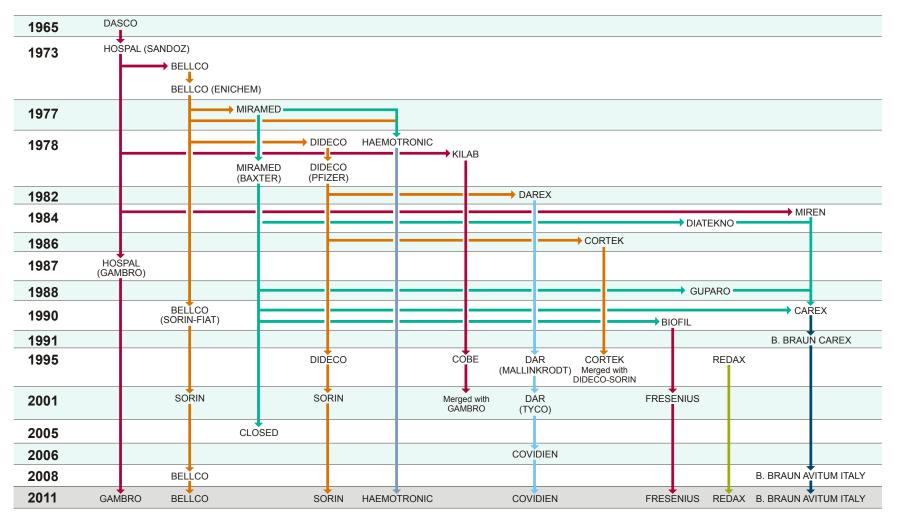








Biomedical District History











Different Medical Therapeutical Fields in the District

Different Medical Therapeutical Fields in the District Mirandola biomedical district is a **Compound of Companies specifically focused on the development and** production of medical devices in form of active and non active

- □ Apheresis and Plasmapheresis
- □*Haemodyalisis*
- □*Heart surgery*
- □ *Anesthesia*
- □ *Gynecology*
- ☐ Infusion, Transfusion, Autotransfusion
- □ Continuous Renal Replacement Therapies
- □ Enteral and Parenteral Nutrition



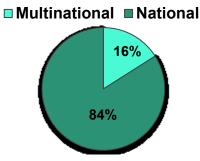






Types of Biomedical Companies in Mirandola

Number of MD companies in the district



| | N | % |
|-----------|----|----------------|
| Area Nord | 62 | 6 7,4 % |
| Carpi | 7 | 7 ,6% |
| Modena | 23 | 25,0% |
| Totale | 92 | 100,0% |

Table Companies of the district – province of Modena.

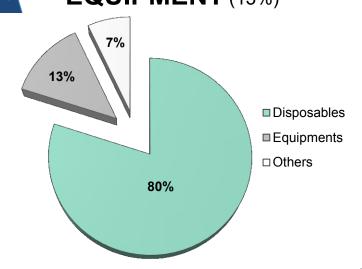
Distribution per area, 2009 data



Production of

DISPOSABLE devices (80%)

Production of biomedical **EQUIPMENT** (13%)











Facts & Figures

Area Nord = biomedical district of Mirandola

| | N | % |
|-----------|-------|---------------|
| Area Nord | 3.189 | 90,0% |
| Carpi | 185 | 5,2% |
| Modena | 168 | 4, 7 % |
| Totale | 3.542 | 100,0% |

Data source: Produzione, ricerca e innovazione nel settore dei dispositivi medici in Emilia-Romagna, Il distretto di Mirandola, April 2012

INCREASE IN 2013 > 4.000

Tab.3 - FTE in biomedical field - Distribution per area, 2009 data

INCREASE IN 2013 > 900.000.000 €

| | € | % |
|-----------|-------------|--------|
| Area Nord | 750.206.695 | 90,1% |
| Carpi | 40.516.304 | 4,9% |
| Modena | 41.923.141 | 5,0% |
| Totale | 832.646.140 | 100,0% |



Tab.4 Turnover of the district – province of Modena, Distribution per area, 2009 data









Facts & Figures

Modena Area economic figures (mean values)

- Decrease of productive capacity from Q4 2011 to Q4 2012 (3.7%)
- ➤ Increase of turnover from Q4 2011 to Q4 2012 (+ 1.4 %)
- Increase of the export from Q4 2011 to Q4 2012 (+8.2 %)

Despite the earthquakes of May 2012

Biomedical district of Mirandola

| <u>FIELD</u> | PROD. | <u>TURN</u> <u>OVER</u> | <u>EXPORT</u> | <u>EMPLOYMENT</u> | <u>INT</u> ORDERS | FOREIGN ORDERS | <u>SURPLUS</u> |
|--------------|--------|----------------------------|---------------|-------------------|----------------------|-------------------|----------------|
| Biomedical | + 0,20 | -5,49 | -0,53 | -1,40 | + 0,12 | + 0,37 | + 0,59 |

Data source: Indagine sull'andamento dell'industria manifatturiera di Confindustria Modena 2013





